



**ConocoPhillips**  
Resource Development

Council

November 20, 2013

Getting Alaska Back on the Global  
Energy Map

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ConocoPhillips Alaska





## Cautionary Statement

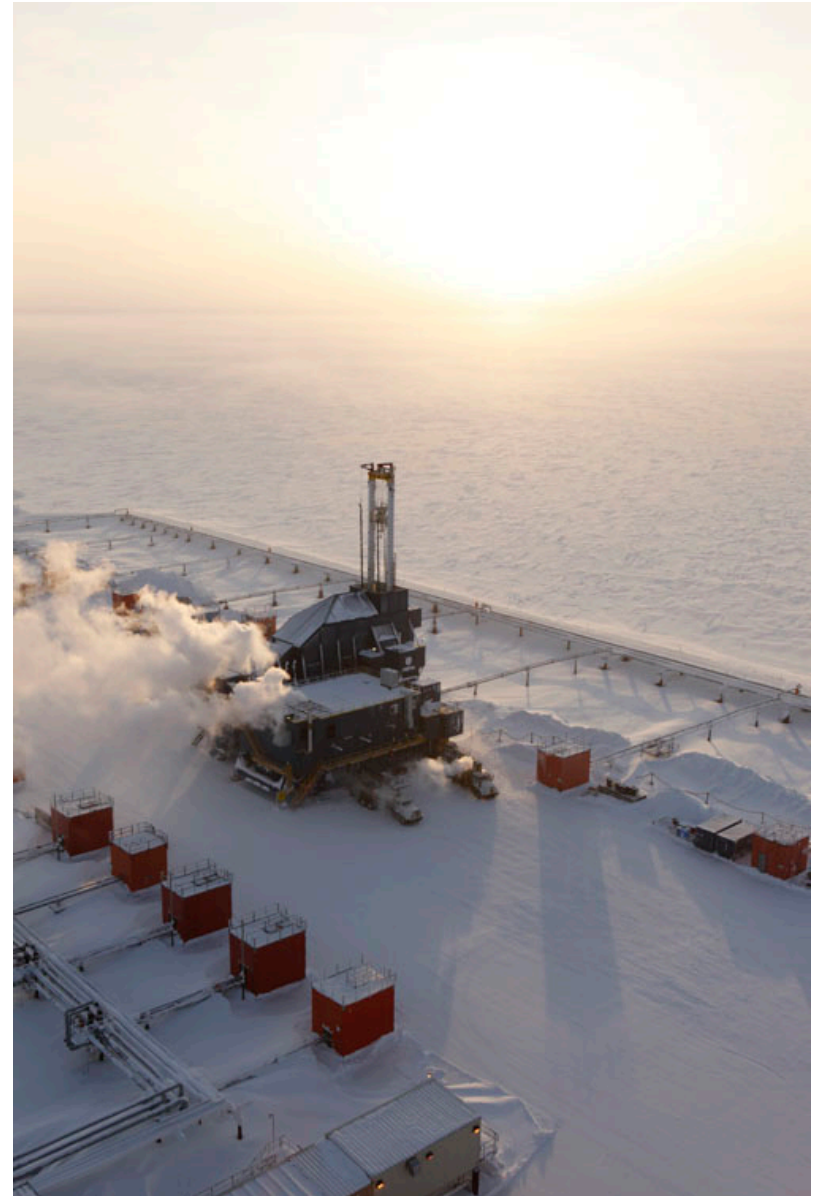
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Use of non-GAAP financial information – This presentation may include non-GAAP financial measures, which help facilitate comparison of company operating performance across periods and with peer companies. Any non-GAAP measures included herein will be accompanied by a reconciliation to the nearest corresponding GAAP measure in an appendix.

Cautionary Note to U.S. Investors – The SEC permits oil and gas companies, in their filings with the SEC, to disclose only proved, probable and possible reserves. We use the term "resource" in this presentation that the SEC's guidelines prohibit us from including in filings with the SEC. U.S. investors are urged to consider closely the oil and gas disclosures in our Form 10-K and other reports and filings with the SEC. Copies are available from the SEC and from the ConocoPhillips website.

# Getting Alaska Back on the Global Energy Map

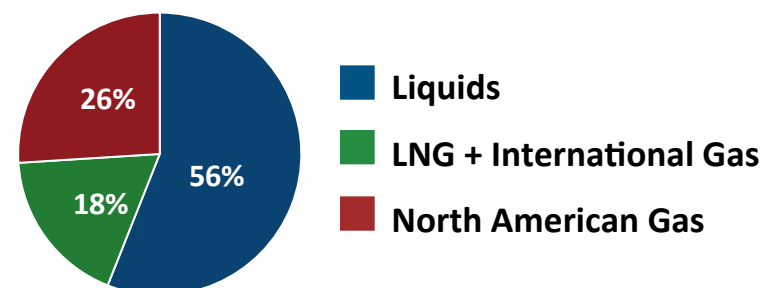
- ConocoPhillips Overview
- Alaska Compared to North America
- Investment Considerations
- Impacts of Alaska's Oil Tax Change
- Alaska's Natural Gas
- Summary



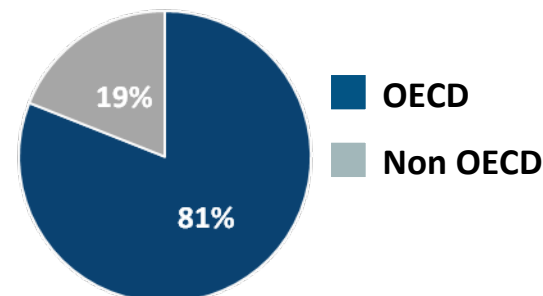
# ConocoPhillips: Unmatched as an Independent E&P Today

- Largest Independent E&P company
- Diverse Asset Base With Scope and Scale
  - Multiple sources of growth
  - Positioned in key resource trends globally
- Significant Technical Capability
- Strong Balance Sheet

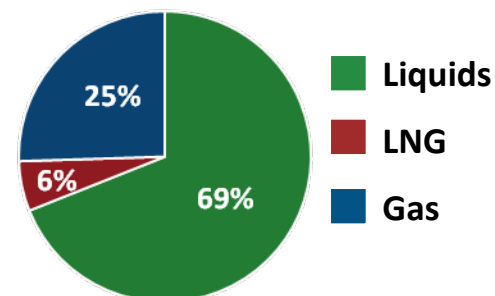
## Production: 1,505-1,515 MBOED<sup>1</sup> (2013e)



## Proved Reserves: 8.6 BBOE (YE 2012)



## Resources: 43 BBOE (YE 2012)

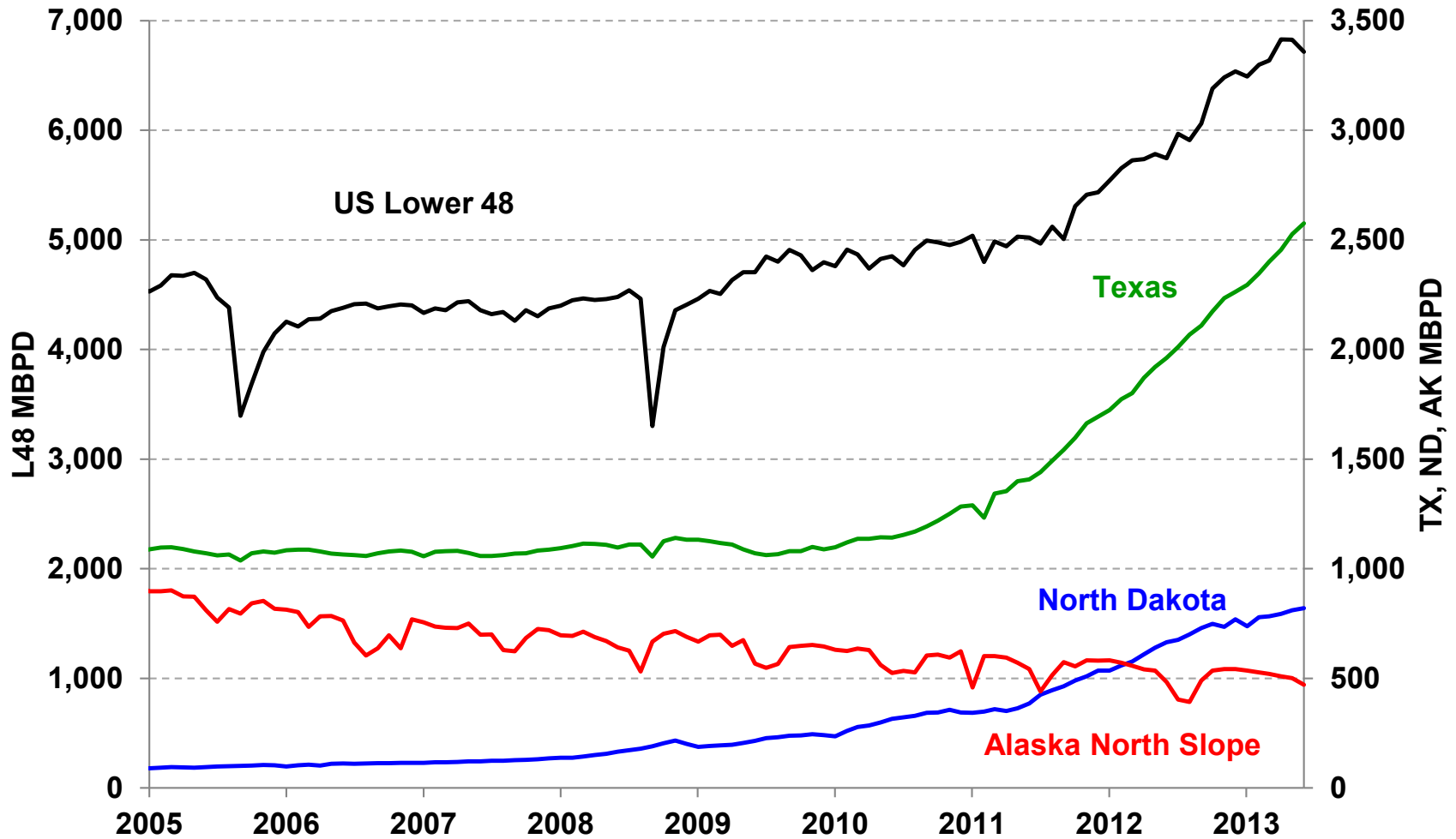


<sup>1</sup> Production from continuing operations.

Largest independent E&P based on production and proved reserves.

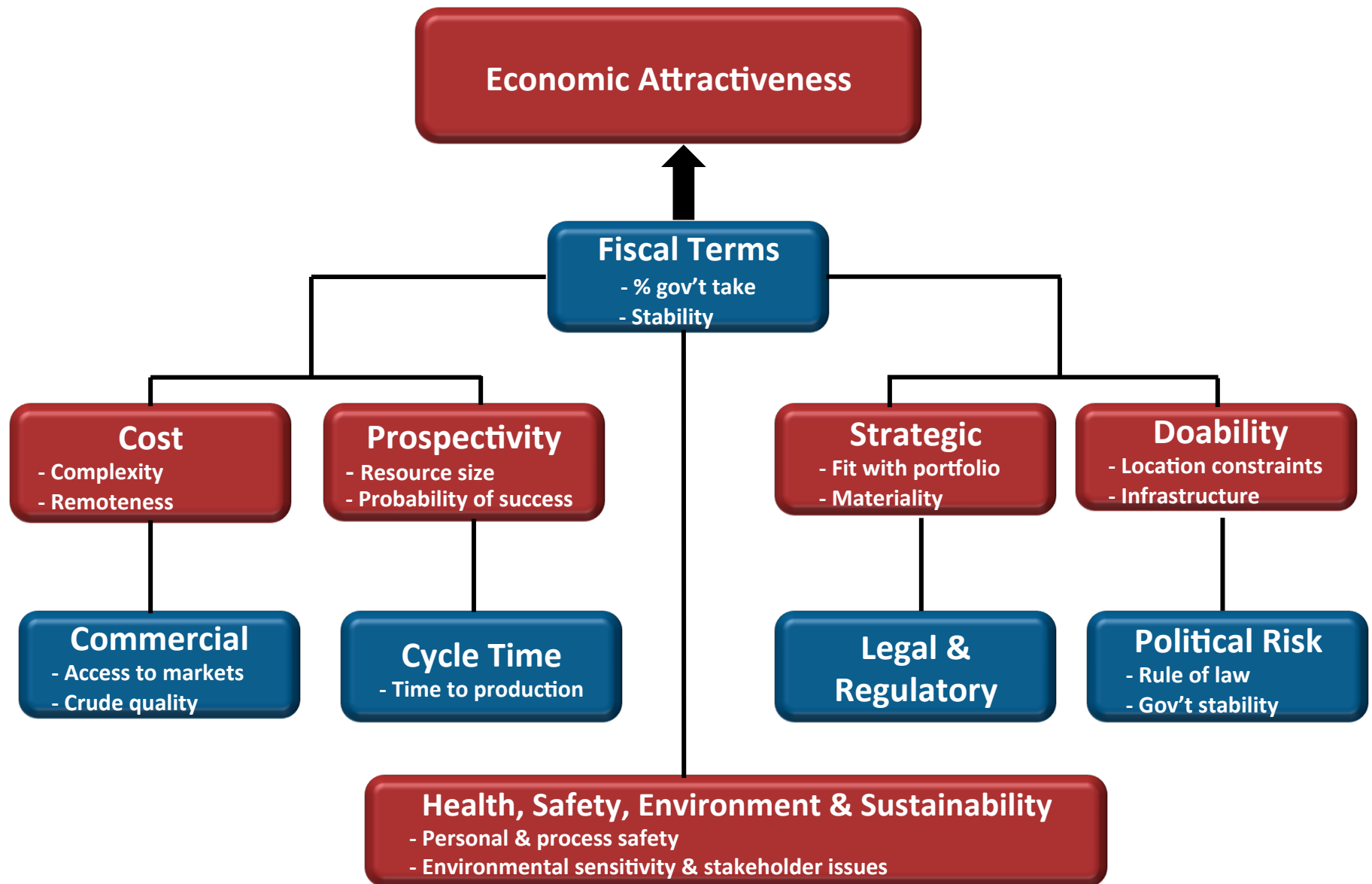
Natural gas production and resources targeted toward liquefied natural gas depicted as LNG.

# Lower 48 Production Continues to Increase Alaska Decline Continues

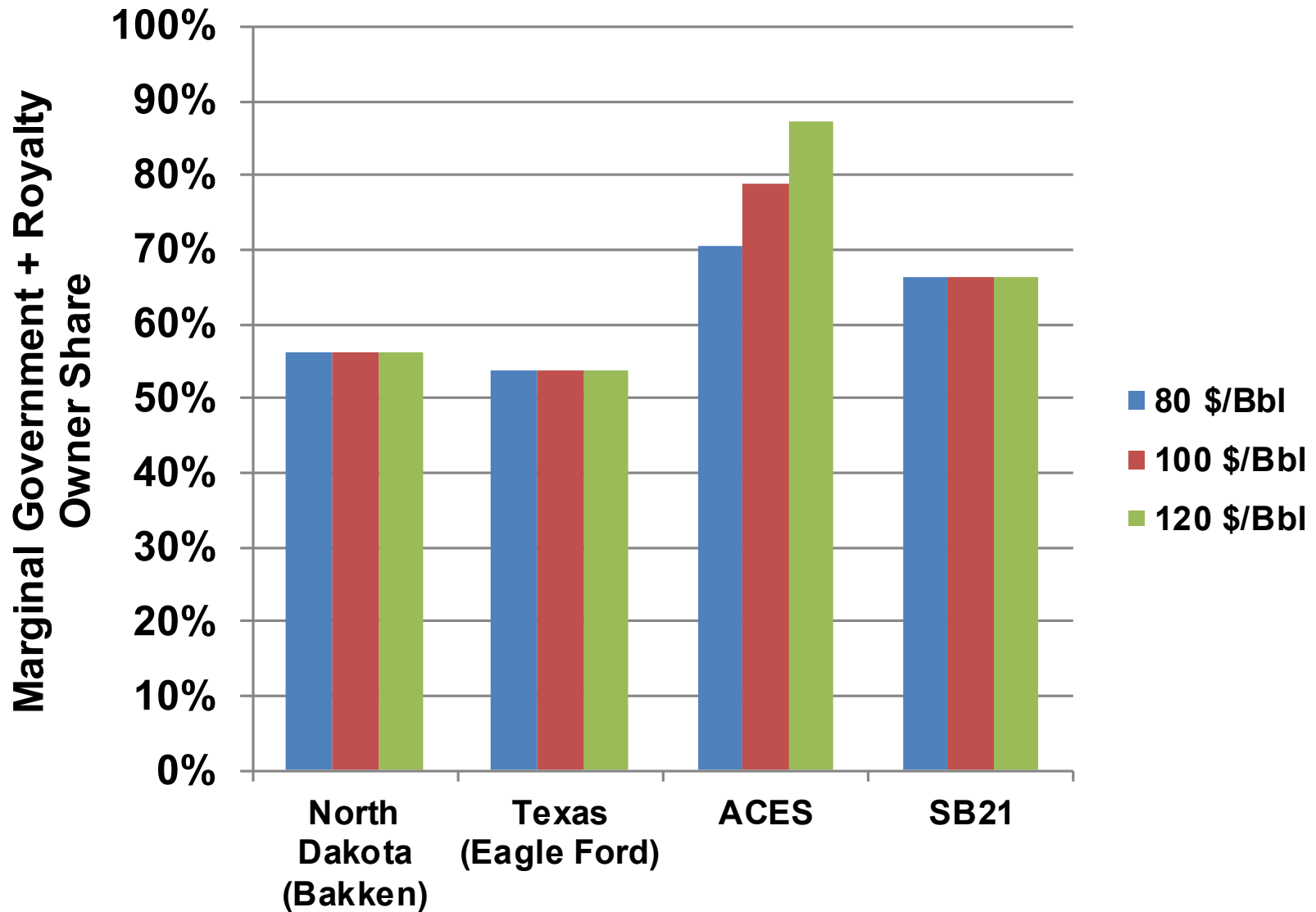


Source: U.S. Energy Information Administration

# Factors Considered in Oil & Gas Company Investments

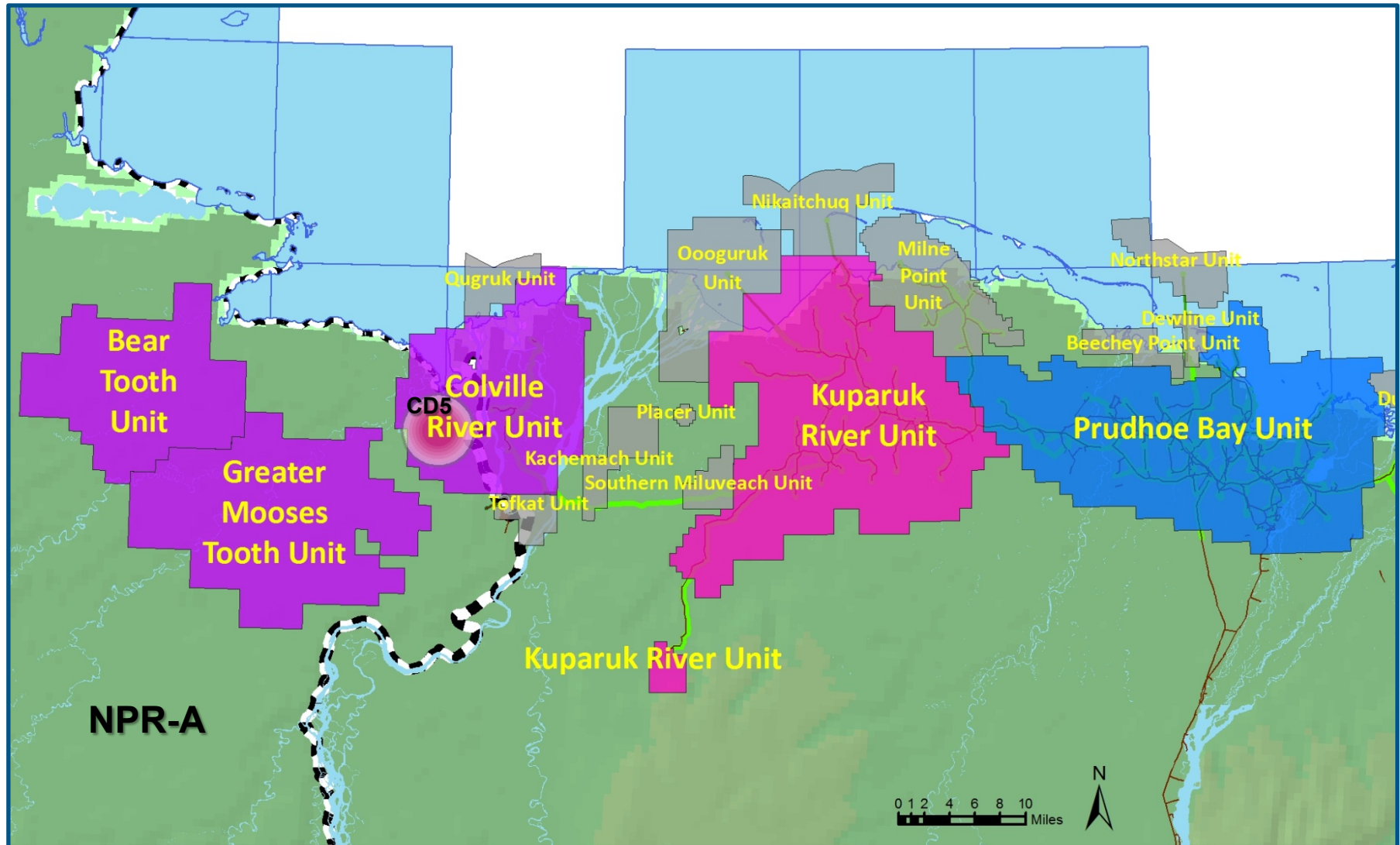


# SB21 Improves Alaska Business Climate



Assumes Fall 2012 Revenue Sources Book (for 2014) cost structure for all fiscal regimes

# ConocoPhillips North Slope Assets



■ Western North Slope ("WNS") – 78% WI

■ Kuparuk – 52-55% WI

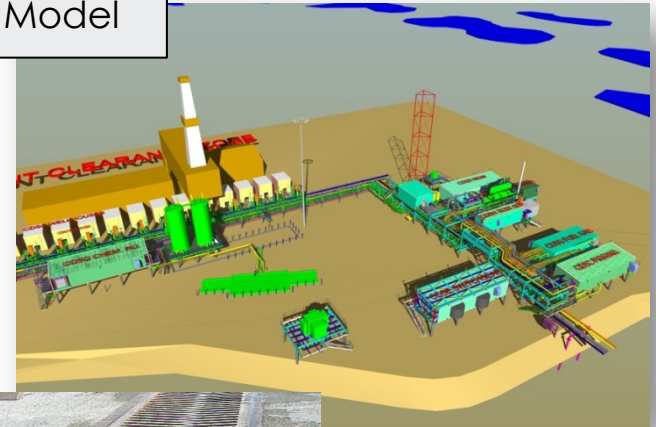
■ Prudhoe – 36% WI



# CD5 Development Progress

- CD5: On Schedule – On Budget
- Long Lead Materials Procured
- Fabrication of Bridges on Schedule
- 2014 Winter – Planned Activity
  - Build ice roads: November-January
  - Bridge construction: January-April
  - Install gravel: January-April
  - Module and pipeline fabrication
- First Oil: Late 2015
- Peak Production: 16,000 BOPD (gross)
- Estimated Cost: ~\$1 billion

CD5 3-D Model



Nigliq Bridge Expansion Joint



Construction Camp Power Cable

# Passage of SB21 Signals Progress for the Future

## Senate Bill 21 Increases the Likelihood of More Projects Moving Ahead

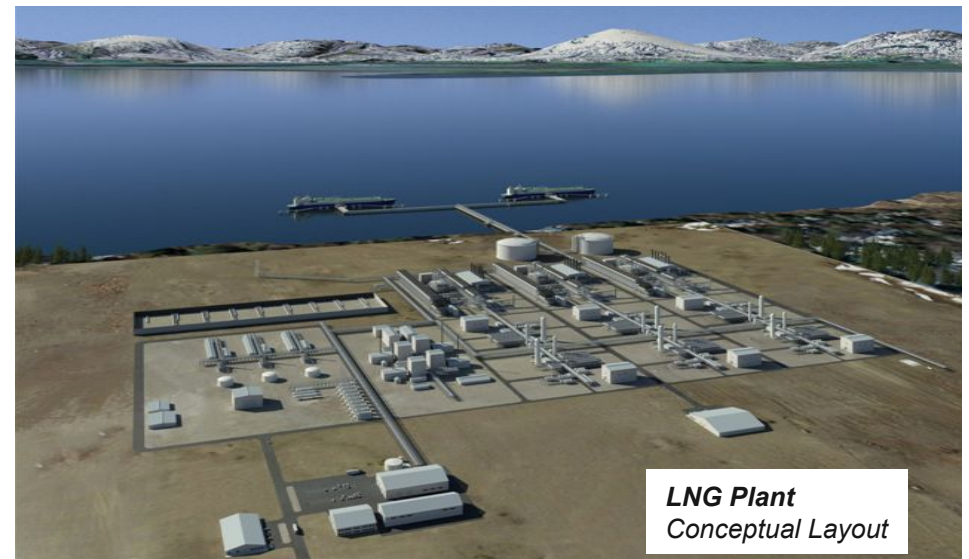
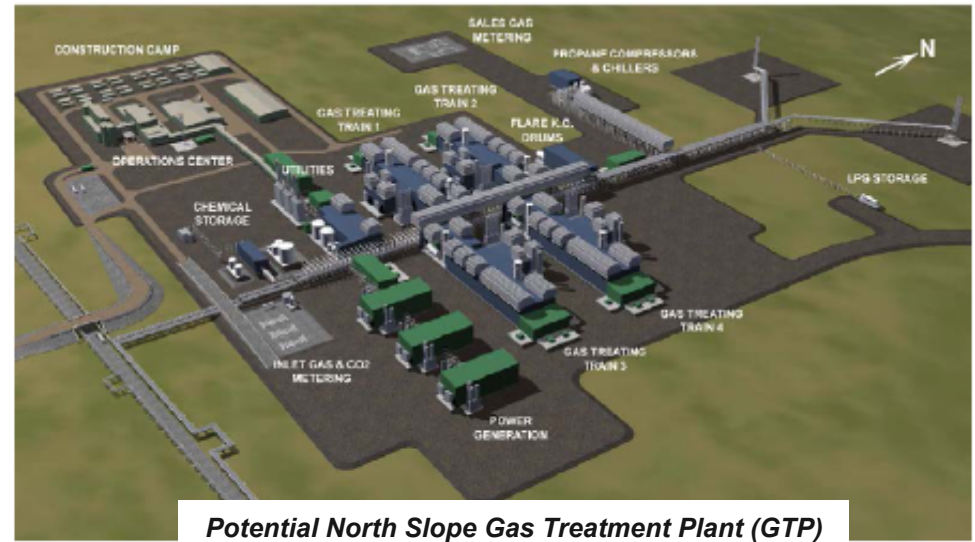
- **Rig in Kuparuk Added in Late May**
  - Supporting 100 direct jobs and hundreds more indirect jobs\*
  - New production already brought online >1,600 BOPD
- **Kuparuk Drill Site 2S**
  - Peak workforce during construction will top 230 jobs
  - ~\$600 million cost to develop; seeking approval in late 2014
  - Laying gravel this winter to prepare for construction
  - Estimated peak production: 8,000 BOPD, first oil in late 2015
- **NPR-A Development (Greater Moose's Tooth #1)**
  - Will create 400 jobs plus hundreds more in support positions during construction
  - ~\$900 million cost to develop; seeking approval in late 2014
  - Estimated peak production: 30,000 BOPD, first oil in late 2017
- **Additional Rig coming to Kuparuk in January 2014**
  - Supports another 100 direct, hundreds of indirect jobs
- **Prudhoe Projects**
- **Winter 2014 Exploration in NPR-A**



\*Source: ISER: Petroleum Jobs & Revenue, Feb. 25, 2013

# Alaska LNG Project -- Overview

- BP, ConocoPhillips, ExxonMobil and TransCanada working together to progress Alaska LNG project
- Announced Oct. 7 that the lead site for the concept is Nikiski
- Significant benefits to Alaska
- Incentivizes exploration and long term North Slope investment
- *Healthy oil business promotes the viability of North Slope gas project*



## Summary – What This all Means For Alaska

- By 2018, ConocoPhillips' Plans Represent:
  - ~\$1.5 billion incremental gross capital investment
  - ~38,000 BOPD gross new production
  - Hundreds of construction jobs for GMT1, Drill Site 2S
  - ~200 direct jobs and hundreds of indirect jobs associated with two additional rigs
  - Additional exploration and potential developments in NPR-A
  - Support BP plans at Prudhoe Bay
- Keeping SB21 Will Help Solidify a More Robust Future For Alaska

***Alaska is moving in the right direction – let's keep it that way!***

  
ConocoPhillips

Thank You!

