Status of Alaska's Forest Products Industry and its Future

John L. Sturgeon, President Koncor Forest Products Company November 16, 2000

Resource Development Council 21st Annual Conference

Alaska's Forest Products Industry

Key Points

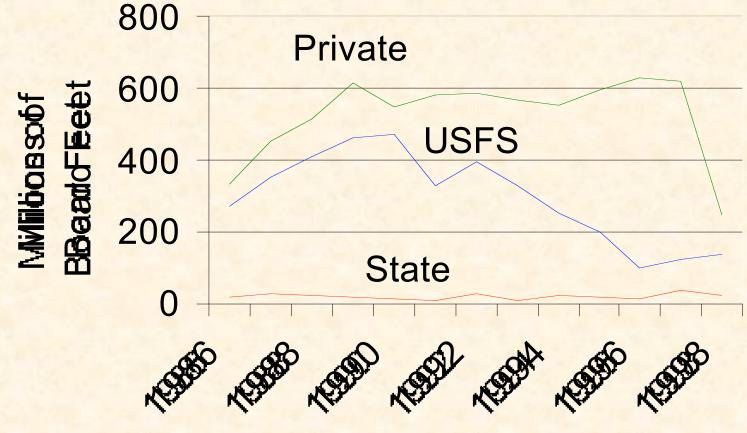
- In general Alaska's forest products industry has declined substantially and is not expected to recover in the foreseeable future.
- Traditional markets for Alaska forest products have permanently changed.

Alaska's Traditional Timber Base (Past 10 Year Average)

- U.S. Forest Service 34%
- Native Corporations 65%
- State of Alaska 1%

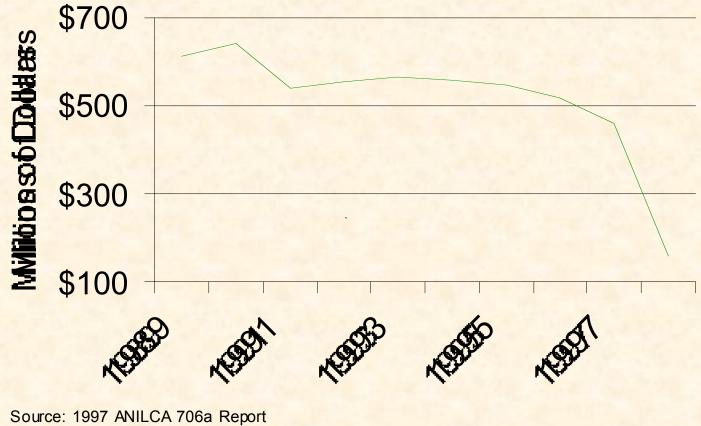


Alaska Timber Harvest by Ownership



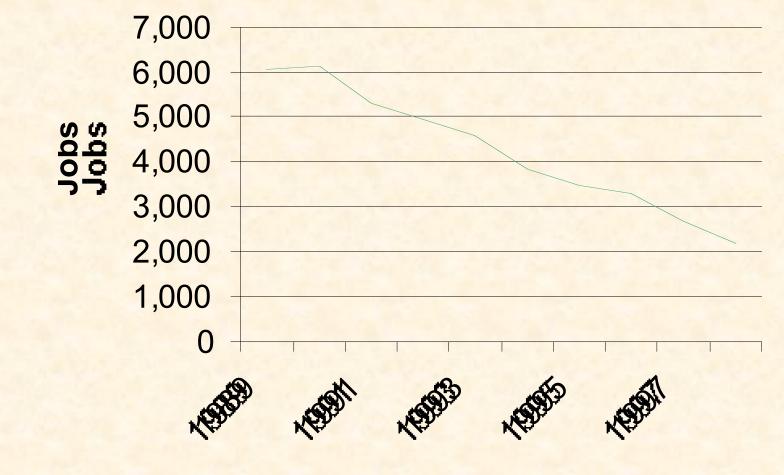
Source: 1997 ANILCA 706a Report With Additional Agency Data for 1998

Value of Exported Alaska Wood Products



With Additional Agency Data for 1998

Alaska Forest Products Industry Related Employment 1988-1998



Source: ANILCA Sec. 706(a) Report to Congress 1998

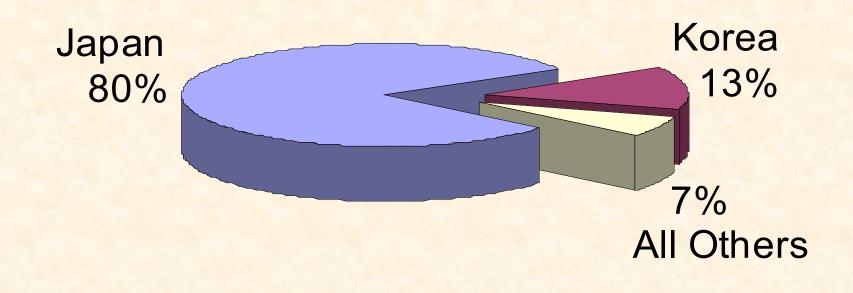
Factors Affecting the Future of Alaska's Forest Products Industry

- Markets
- Timber Supply
- Cost Competitiveness



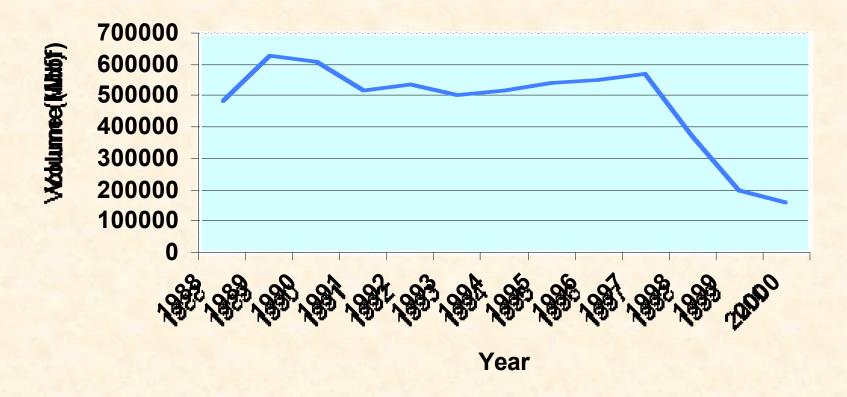
Alaska's traditional markets have experienced major and permanent changes

Traditional Alaska Markets Value of Alaska's Log and Lumber Production by Destination 1988 - 1997



Source: 1997 ANILCA 706a Report

Alaska Log Export Volumes 1988 - 2000



Note: 1998 shows 60% decrease from the historic high in 1989

Source: ANILCA Section 706(a) Report to Congress, 1998

Market Changes: Major & Permanent

• Changes in Japanese consumer preferences



Market Changes: Major & Permanent

• Decline in number of Japanese sawmills



Market Changes: Major & PermanentTrend towards engineered wood products



Market Changes: Major & Permanent

• Loss of both of Alaska's pulp mills



Market Changes: Major & Permanent Supply:

Increased Competition from: Canada, Chile, New Zealand, Russia, & Scandinavian Countries



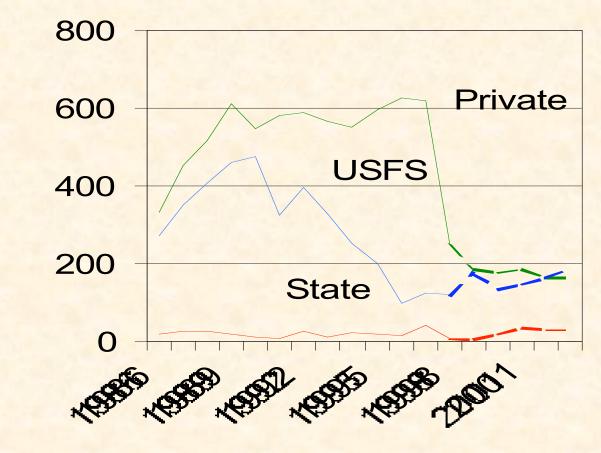
Alaska's Future Timber Supply

Alaska Timber Harvest by Ownership Combined State, USFS & Private Ownership with Projections to 2003



Source: 1997 ANILC A 706a Report and Alaska Forest Association with Additional Agency Data for 1998 - 2003

Alaska Timber Harvest by Ownership With Projections to 2003



Source: 1997 ANILCA 706a Report and Alaska Forest Association with Additional Agency Data for 1998 - 2003

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Tongass National Forest Volume of Timber Offered and Sold



1998 was only 6% of volume sold and 39% of volume offered in 1992.

Source: ANILCA Sec. 706(a) Report to Congress, 1998.

Alaska's cost competitiveness

Cost Competitiveness Unique to Alaska



Alaska is a High Cost Producer

- remote locations
- labor costs
- lack of infrastructure
- operational costs
- regulatory environment
- weather delays

Cost Competitiveness Unique to Alaska



- Alaska is 2-3 days <u>closer</u> to Pacific Rim countries then PNW
- Alaska is 3-5 days <u>away</u> from PNW markets

What is the Future of Alaska's Forest Products Industry?

Alaska's Forest Industry's Future Dependant on the Following?

- Sufficient Timber from the Tongass
 National Forest and the State of Alaska
- Development of log manufacturing facilities and products that are competitive worldwide
- Creative ways to reduce costs so Alaska can be a world competitor
- Development of new markets both domestic and foreign

