

Native 8(a) Contracting

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NATIVE 8(a) WORKS

Providing value to America and opportunities to Alaska

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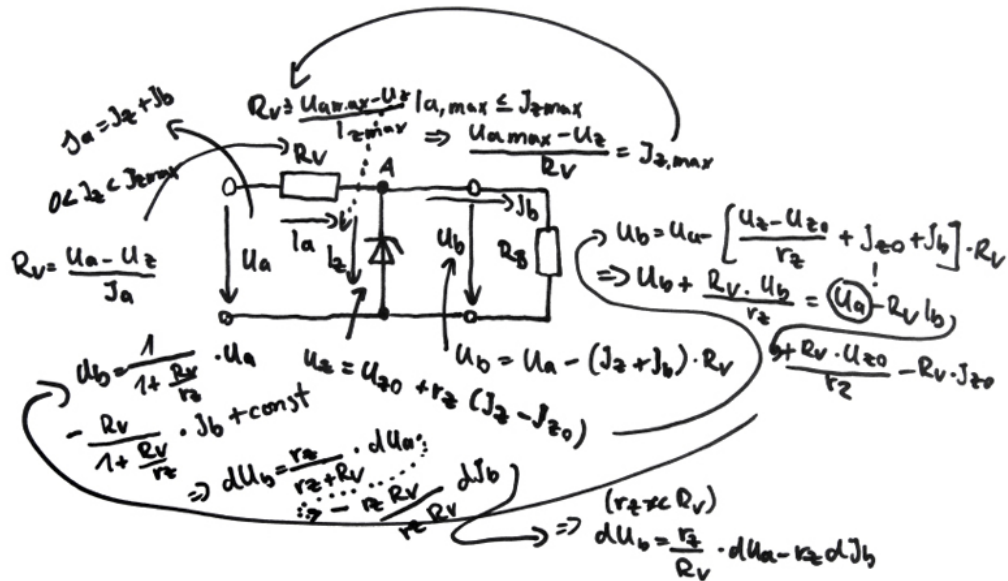
Why are we here?



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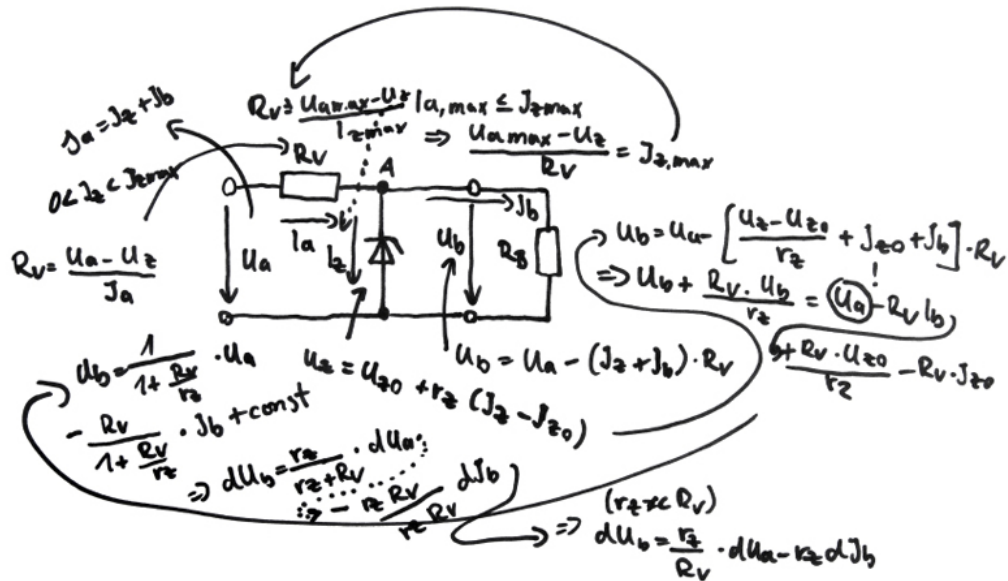
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What is the 8(a) program?



= 8(a)

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= 8(a)

It's complicated!

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What is the 8(a) program?

Created by congress in 1958



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What is the 8(a) program?

Created by congress in 1958



1986 8(a) expanded to allow ANCs, Native Americans and Native Hawaiians to participate

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Why is the program criticized?

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Why is the program criticized?



Sole source contracts

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Why is the program criticized?



Sole source contracts

Best Value Procurement

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Unfair competition

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Unfair competition

Job creator and partner

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Not enough oversight

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Not enough oversight

We support oversight /
SBA

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Not enough oversight

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Uncontrolled growth

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Sole source contracts

Best Value Procurement



Unfair competition

Job creator and partner



Not enough oversight

We support oversight /
SBA



Uncontrolled growth

Program working as
intended

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What are the facts?



All federal contracts = \$430 Billion

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What are the facts?

Native 8(a) contracts



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What are the facts?

Minority owned businesses

Women-owned



Veteran-owned



Native 8(a)



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The program is working.

ANC Revenue



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The program is working.

ANC Revenue



Educational Scholarships

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The program is working.

ANC Revenue



Educational Scholarships



Shareholder Benefits

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Why should you care?

Top 49ers List

- ANCs: Top 5
- ANCs: 8 of top10
- ANCs brought in 71% of the revenue for all top 49er companies
- Diversifying Alaska's economy



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Is Native 8(a) worth continuing?

High Unemployment



High cost of living



Poor infrastructure



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Is Native 8(a) worth continuing?

3,369 miles



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Is Native 8(a) worth continuing?



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TRUTH!

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